2020 Exhibitor Prospectus





ASHG 2020

ANNUAL MEETING

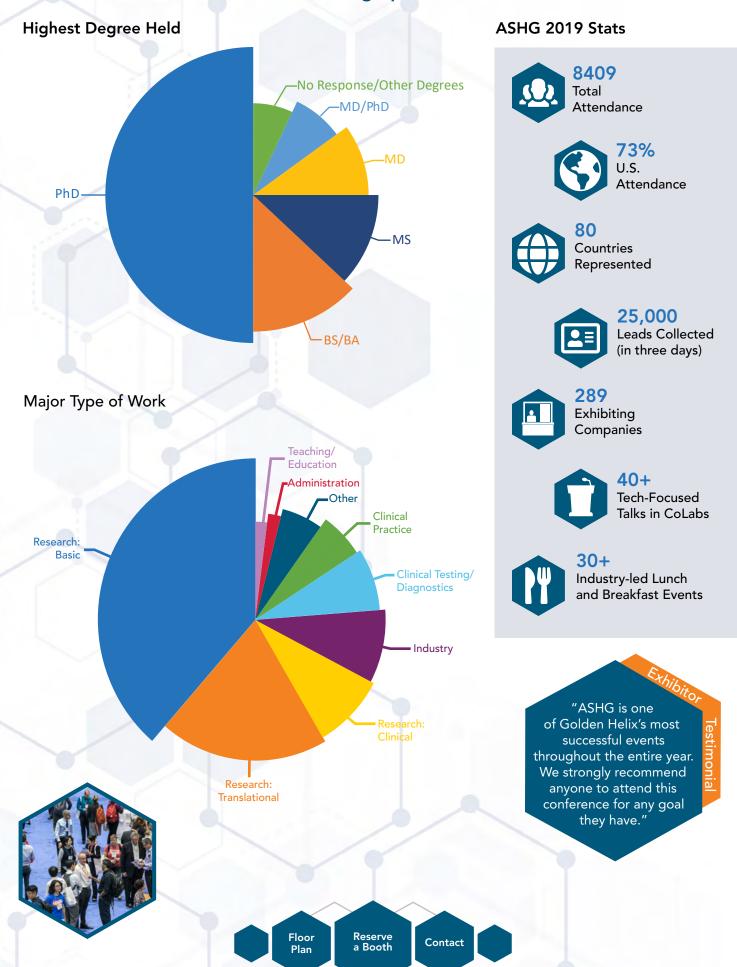
SAN DIEGO • OCTOBER 27-31

Exhibits: October 28-30

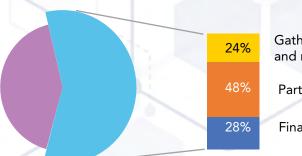
San Diego Convention Center San Diego, California www.ashg.org/2020meeting



Who Attends: Attendee Profile & Demographics



58% of Attendees Play a Role in Decision-Making



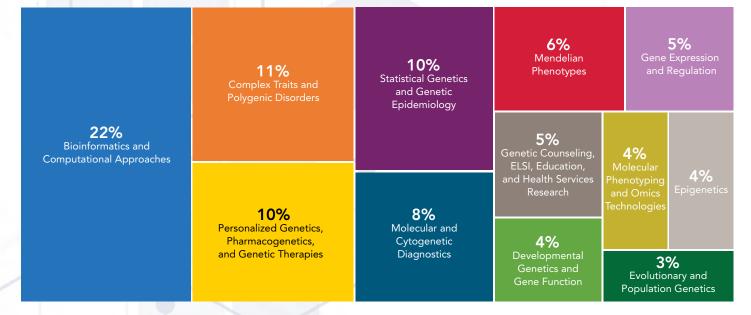
Gather information and reports

Part of process

Final decision

"Cutting
edge genetics and
genomics, nice
integration of basic
and clinical, as well as
academic and industry
research."

Primary Scientific Interest Area: Attendees



Reserve a Booth

"ASHG 2019
proved to be a good
show in terms of traffic
and leads. We continue
to meet people who
need our products but
have not heard of
us."



Floor

Plan



Contact

"It's
the premier
meeting for
connecting with
human
geneticists."

San Diego: A Hub for Genetics & Genomics

San Diego is the #2 genomics market in the United States, according to a <u>2017 economic impact study</u>. Other highlights include:



San Diego's genomics industry directly supports more than 10,000 jobs across more than 115 firms, for a gross regional product that totaled \$5.6 billion.



San Diego universities graduated more genomics talent than any other U.S. metro area.



Funding innovation: Despite representing only 1% of the U.S. population, San Diego attracted nearly 22% of venture capital investment in genomics in 2016 - a sum of \$292 million.

"ASHG is
usually one of our most
important trade shows of
the year. Our customers
attend and interact
with us at our
booth and additional
exhibitor events."



#1 in patent intensity: From 2014-2016, San Diego was at the forefront of innovation, generating **371 genomics-related patents**. Collectively, **28 firms** in the region generated **120 genomics-related patents** in 2016 alone.

ASHG 2018 in San Diego was recognized as one of the Fastest 50 tradeshows in exhibitor growth – book your space now to be part of the most exciting meeting in human genetics and genomics!



Exhibit & Poster Hall Traffic Builders

- Almost 13 hours of unopposed exhibit time
- All Poster Sessions in Exhibit & Poster Hall, surrounding exhibits on all sides for maximum traffic flow
- Coffee and refreshment breaks in Exhibit & Poster Hall
- Education theaters + networking lounges with thought leaders
- Career Fair & professional resources
- ASHG Central
- Professional development activities
- Passport program for prizes in Exhibit & Poster Hall
- Concessions

Exhibits Deliver Unique Value*

- See large number of prospects and customers over a short time
- Build relationships face-to-face
- Meet customers, prospects, partners, and suppliers
- Prospects can interact with new products and services
- Understand your competition

Source: CEIR, 2016 Changing Environment of Exhibitions Study

"The Exhibit
Hall allows me to
engage with a variety
of vendors that I do
not typically have
access to in my
day-to-day job."





Exhibit Rates & Hours

Booth Type		Cost	
Career Fair 5'x10'		TBD	
New Exhibitor Pavilion 8'	x10′	\$3,300	
·	and may exhibit in this pavilion		
•	side drape, carpet, two chairs,		
wastebasket, and counte			
Non-Profit 10'x10'		\$2,890	
Advocacy 10'x10		\$1,050	
Organizations must be non-profit or advocates for patients/disease. Booths a			
furnished with carpet, two chairs, wastebasket, and draped table.			
Inline 10'x10'		\$3,750	
Corner 10'x10'		\$3,860	
Prime 10'x10'		\$4,080	
Island Per Square Foot		\$40.80	



Included With Each 10'x10' Space

- Company name and booth number printed in the Program at-a-Glance
- Company description listed on Mobile App and website;
- Exclusive access to promotional opportunities to further your brand at the meeting;
- Exhibitor registration for up to six (6) company representatives
- Two complimentary full meeting registrations for each exhibiting company
- Complimentary badges for guests of exhibitors for admission to show floor
- Identification sign for company name: 7" x 44";
- Eight-foot high back drape and side rails 36 inches high in show colors;
- Aisle carpeting in show colors;
- Exhibit floor perimeter security when exhibits are closed; and
- Complimentary booth cleaning the night before the show opens.





Exhibit Hours

Thursday, October 29	10:00 am-4:30 pm
Friday, October 30	10:00 am-4:15 pm
Set-Up	
Monday, October 26	12:00 pm-5:00 pn
Tuesday, October 27	8:00 am-5:00 pm
Dismantle	
Friday, October 30	4:15 pm-9:00 pm
Saturday, October 31	9:00 am-1:00 pm
(freight nick-up)	

Wednesday, October 28 10:00 am-4:30 pm

Industry Speaking Opportunities

One of the best ways to find quality leads is to show thought leadership at a relevant conference. ASHG welcomes and encourages industry speakers and presentations at the Annual Meeting. Great science comes from all kinds of organizations, and the largest gathering of human genetics and genomics is the best place to present what's new and exciting in the field!



CoLab Theaters

\$4,000-7,000

ASHG builds three turnkey theaters on the expo floor for 30 or 45-minute talks. Introduced in 2017, these theaters have become an attendee favorite to get quick, technology-focused education on topics ranging from single-cell biology to multi-omics technologies. These theaters hold about 75 people and come with an audiovisual package – you show up with your speaker and present!

Industry Education Events

\$3,500 per event

These encompass any event organized by industry with a reception or meal and an educational component. ASHG's 1.5-hour lunch break over the first two full days of the conference are the most popular time period for these: exhibiting companies host lunch while featuring speakers and demonstrations. These sessions are also held over breakfast or in the evening after official ASHG programming has ended. Organizers must arrange their own AV, catering, etc.





Satellite Symposia

\$3,500 per event

Clinicians and genetic counselors are among ASHG Annual Meeting attendees. These events offer continuing education credits and are typically held in the morning or evening during the meeting. Organizers must arrange their own AV, catering, etc.

Ancillary Events

\$350 per application

ASHG 2020 brings together the spectrum of professionals in human genetics, so this is the best place to get all of your stakeholders together. Companies and organizations can also hold advisory meetings, editorial boards, symposia, and more at ASHG.





All events are listed on the online schedule and in the official Mobile app.

Visit Ancillary and Industry Events to submit your application.

Amplify Your Impact at ASHG 2020

Stand out from the crowd and boost your message through these exclusive opportunities at ASHG 2020. These are just a few of the many options, see the <u>full listing online</u>.

Booth Traffic Drivers

◆Passport to Prizes

\$1,600

Get hundreds of leads by showcasing your logo on our Passport to Prizes card which is included in all attendee bags. Attendees enter to win prizes by collecting stamps from participating exhibitors.

♦ Floor Decals

\$2,750

Blaze a path to your booth with floor decals that feature your product and booth number. Get creative with shapes to draw even more interest!

◆Meeting Bag Insert

\$6,000

Highlight booth activities, new products, or your event by Including 6,000 of your insert in attendee bags – that's only \$1 per attendee before the hall even opens!



Convention Center Branding

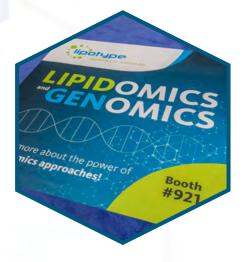
◆Lanyard Bin in Registration

\$5,000

Provide 2,000 lanyards with your company or product name in a branded stand with your custom graphics. Attendees are drawn to these; make the impact count!

◆Meterboards in Convention Center \$2,750

Showcase your messaging in prominent locations in convention center with this two-sided sign.



Daily Bulletin Emails

◆Daily Bulletin Emails

\$2,000-3,500

Banner ads or sponsored content in e-blasts sent to all attendees every morning in San Diego detailing can't-miss activities for the day.

◆ Registration Confirmation Email

\$7,500

Banner ad in the email sent to attendees immediately upon registering. Get in front of attendees before they even arrive!

◆ Mobile App Push Notification

\$2,500

Send a notification via the official mobile app and push traffic to your booth or event. Over 80% of attendees download the app!



SEE FULL LISTING ONLINE

About ASHG

The American Society of Human Genetics envisions a future where people everywhere realize the benefits of human genetics and genomics research. We work to advance human genetics and genomics in science, health, and society through excellence in research, education, and advocacy.

Future ASHG Meetings

2021 - Montreal, Canada - October 19-23

2022 - Los Angeles, CA - October 25-29

2023 - Washington, DC - November 1-5

Contact

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